



# Scaling In/out

TRADER<sub>ON THE</sub> STREET



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# Introduction:

When it comes to trading, many people still think that it is not for them. They assume trading is only for big organizations, business personnel, or wealthy persons. And, some women still think, trading is all men's business. However, it has nothing to do with social status, gender, or education. Undeniably, women do better trading than men. They outperform men in trading despite trading less than men. Anyone can master the essential trading skills; if they have enough dedication and aspiration to make money.



Yes, we agree that you need to have a steady income to invest in trade markets. Other than that, we do not believe in any other prerequisites. People still get intimidated when they hear some trading terms like scaling in, scaling out, opening a position, risk management, and so on. Those are just jargons. Most of these trading terms are simple concepts that anyone can understand and use to their advantage.

As many think, you need not join an advanced trading course to get started with the trading. If you want to sustain and be successful in trading, you need to be clear with the basics. Yes, being strong with the fundamentals can take you way ahead in your trading journey.

We believe in simplifying the trading concepts and taking them to everyone. All should make use of this excellent platform and earn from it. Everyone deserves to earn more and live a better standard of life.

Trading is all about multiplying gains and minimizing losses. When to enter the market, when to exit the market, or how to handle risks are some basic trading concepts. Though it may sound simple, most traders pay less attention to the basics. When it comes to money, some may tend to be emotional and make inappropriate decisions.

Scaling in and Scaling out of trades are two major trading strategies that help traders maximize their profits, minimize their losses, and do profitable trading. We have simplified those basic trading strategies for you to have a better understanding. Let us get started.



# What is Scaling?

Scaling is a money management method, enabling you to limit potential losses and maximize potential profits despite the uncertain market.

Scaling involves gradually increasing or decreasing the value of your position while trading. This trading strategy allows you to increase your profit, reduce risk, and limit losses.



## Types of Scaling

There are two types of scaling- scaling in and scaling out of trades. Let us learn about this trading strategy in-depth and learn about its pros and cons.

### Scaling In:

Scaling in is a trading strategy that suggests buying shares as the price decreases. To scale in is to set a target price and then start investing as the stock drops below that price. The buying of shares continues until the price stops decreasing or the traders attain the needed trade size.

Thus, the scaling in strategy lowers the average buying price, as the trader is paying less each time the price drops. However, the investor may still end up with a loss; if the stock did not bounce back to its target price.

### Scaling Out:

Scaling out is another trading strategy that allows traders to sell shares while the price increases. To scale out means to sell shares in increments as the price rises.

This strategy enables the investors to get profits as the price keeps increasing instead of waiting for the ideal/ peak price. However, if the share value continues to rise, the investor will not be getting the maximum profit.



# Scaling into a Trade

Scaling into a trade means opening a position with a fraction of the total amount you intend to trade. The investors can observe the market and buy more shares if the market works out as per their favor. By committing only a fraction amount, the traders reduce the risk of potential losses/ minimize losses.

The following graph illustrates the example of multiple entries as the trade develops.

1. First entry
2. Second entry
3. Third entry

The investor opens the first position when the market has shown a positive sign of going upward. A second position is entered after a slight pullback in the market and then continued to rise. As the trade continues to perform well, the investor opens the third position after a second pullback.



(Source: Tradimo)



# Benefits of Scaling In

It allows investors to start their trades with smaller trade sizes. They can keep adding more to it if only the market favors them. Investors can open the position by risking a meager amount and end the trade with potential profits. Scaling in is beneficial because it allows you to get maximum profits when the trade goes in your favor and minimizes losses when the market is against you. In short, scaling in allows investors with the following benefits:



- Keeping losses small.
- Allowing big wins.
- Enabling better average price, thus allowing bigger trade sizes.
- Encouraging you to have a flexible trading plan.
- Enhancing potential profits while reducing overall risk.

## Risks of Scaling In

The most obvious risk of scaling into a trade is when the investor intends to invest large capital by assuming the trade value will continue to rise. However, in an uncertain market, it may sometimes work against the investor. The more positions the investors have open, the more they will lose. Hence, the experts advise investing only 1-2% of the trading capital on a single trade.

(Source: Tradimo)



Even if the market is in your favor, there is always a risk of reversing. Thus, you need to add positions as the trade develops by observing the market. The below chart is an example of such unusual market trends. It demonstrates how an already established market reverses suddenly.

1. The first entry could have ended up with a small profit.
2. The second entry ended up with a loss.



# Scaling Out of Trades:

Scaling out of a trade is again a similar concept to scaling in. It reduces risks, improves profits, and limits losses. Scaling out means selling a fraction of your total capital once your position has become profitable. However, you can sell only a few trades while keeping others open. You can sell it later if the prices continue to climb further.

This way, you maximize your gains by selling few positions and still hold positions to sell at better prices. The below picture illustrates the scaling out scenario precisely.

1. Entry
2. First exit
3. Second exit
4. Third exit

The above graph clearly illustrates a profitable trade using the scaling out strategy effectively. As you can see, positions are sold out in increments as the market tends to climb up.

Though the scaling out technique maximizes your chances of gaining profit, it has its limitations. For instance, the investor sells a trade once it reaches the intended profit level. However, it happened to increase further. Thus, the investor may lose out on profits by selling a winning trade early.

Selling only a few positions and reserving others to sell later by watching the market will tend to maximize your profits and double your gains. And, you can use this trading strategy to your advantage.



(Source: Tradimo)





# Benefits of Scaling Out:

When you scale out, you partially close your trade. That means you reduce the position size, but the trade keeps running.

- It helps you to get profits on your trade even if the price tends to decrease as the market evolves.
- When you scale out, you lock in some profits, and also you get benefits from further price advances.
- Reduces risk exposure and limits losses.
- You can make the most out of the market when the price continues to go in your favor.
- Scaling up protects you from sudden price reversals. Thus, preventing you from suffering potential losses.



## Risks of Scaling Out:

The most common mistake in scaling out is selling positions way too early. Once they see an up in price, traders tend to sell it, fearing loss. Thus, they are reducing their maximum exposure and reducing their profits.





# How to Scale In and Scale Out of Positions Effectively?

Scaling in and out of trades is a popular methodology that is widely used by traders worldwide. Traders prefer these tactics to maximize their gains and minimize their losses. However, few investors overlook these strategies and make incorrect decisions. Thus, failing to make profits and ending up with losses.

None of us want to lose our money or earn less profit. Let us see where these traders go wrong? Why do they end up suffering losses instead of gaining profits?



(Source: Tradersbulletin)

## What not to do while Trading?

### **Bad Practice I: Scaling Out of Trades:**

Most traders would have done this in their trading experience. They close their trade when the price has moved in their favor to get profits and reduce risks. Though it is a better decision, most traders cut their profits way too early. The fear of losing dominates their mind even when there are no real warning signs. In such cases, scaling out of trades has to be avoided, or else you will unnecessarily cut your profits.





# What not to do while Trading?

(Continuation)

## Bad Practice II: Not Scaling Out of Trades:

It is yet another mistake that most traders do, while trading. Traders hold on to trades even when the price moves against them. They blindly hope that the price will surge up and they will somehow make a profit. However, in trading, eliminating losses has to be the top priority. So, experts advise coming out of trades when the price declines to minimize or cut losses.



## How to Build a Position?

Most professional traders enter the market with a portion of their capital. They keep adding to the trade if the market moves in their favor. Building the position gradually as per the market moves will minimize your losses. Thus, experts recommend not to open the position at a single entry and go eventually.



To be a successful trader and to do profitable trading, managing the risks comes foremost. Adding trades during pullbacks is one of the best trading practices that improve risk management significantly. It will help you have better control over your trade and minimize your loss.





# How to Scale Out of a Loss Promptly?

As said earlier, if traders build their positions slowly, they can come out of the trade with minimal loss. As they did not invest their full capital, they can quickly come out of the trade if the market works against them unexpectedly.

Being emotional and hoping the market to reverse will bring you more loss. Thus, once the price moves against you, coming out of the trade will be beneficial. Scaling out of declining positions will limit your potential loss.

Hence, building positions gradually by watchfully observing the market is the key to successful trading.





# Tips for Scaling in and out of Trades:

By now, we all know that scaling in and out of trades has various advantages. Still, it is crucial to follow certain norms for successful scaling in and out. Here is the list of things to keep in mind while scaling in and out of trades:



## Risk Management:

Though scaling in and out of trades is one of the best trading practices, managing risks actively is always essential. Regardless of the entry and exit to the market, you should develop a plan and define your maximum risk amount.

Let us see this with an example. When scaling in and out of the trade, you have to work on a maximum risk amount. You can say that you do not want to risk anything more than 2 % of your total amount on that particular trade. This specific practice will avoid excessive risk-taking while trading.

Let us elaborate. When you scale into trades, you can decide to risk only 0.5% on your first entry. When the price moves in your favor, you can add another 0.5% until you reach your maximum defined risk amount. The maximum amount is your highest risk. Thus, developing a rigid plan and having a maximum risk amount will allow you not to go overboard.

## Avoid Adding to Losing Positions:

Adding to your position even after it has gone against you will allow you to move your average entry price closer to the current price. However, it does not mean that you should keep adding it continuously. Always keep in mind that every time you increase your trade size, you are increasing your risk as well.



# Tips for Scaling in and out of Trades: (Continuation)

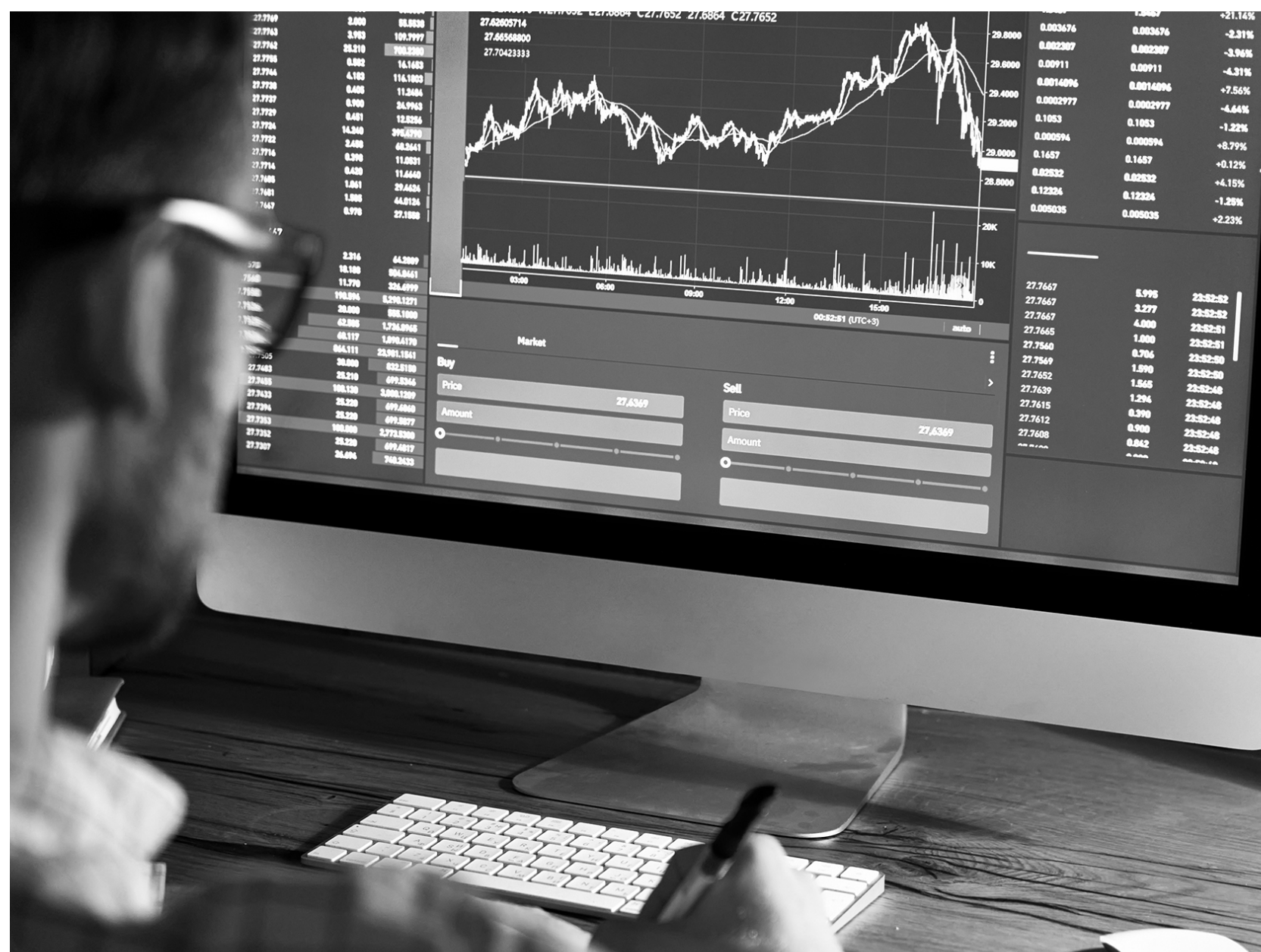
## Remember to Take Profits:

Scaling out of trades needs you to be more patient with your positions. However, you need not wait for a long time. You should make a prompt decision and take maximum profit from the given trade.



## Check your Position Status:

Before adding to a position, let it prove itself. The entire trading process should work as per your intended plan. However, if things didn't work your way, stop increasing your position size.





# Conclusion:

## Key Points

Scaling in and out of trades are strategies that can benefit anyone who is into trading. Yes, most of us, including professional traders, cannot predict the uncertain trade market. You may not know when the price will be falling or when the price will surge up, for that matter. Thus, scaling in and out strategies come in handy for helping us to do effective trading.



Scaling in and out strategies suggest us to add into our trades and sell our trades gradually. Investing a minimal portion of your capital or selling a few of your positions will help you out of potential loss. And that is what trading is all about. It goes like this. Watch the market, minimize the risk, and multiply the profit.

Long story short, these strategies teach you to enter and exit the market gradually. Do not invest or sell as per your assumptions or predictions. Take decisions wisely. Observe the trade and proceed as per the market goes. Always fix a maximum risk amount. And, do not go beyond that. That will help you not to go overboard and thus preventing you from potential losses.

Use the above tips and tricks while scaling in and out of trades. Anyone can use this scaling in and scaling out strategies efficiently and make the most out of the trading. Yes, minimize your losses, maximize your gains, and do successful trading.